Global Sales Training
CSAP Cisco Sales Associates Program

Exceptional Experience

The Cisco Sales Associates Program offers a global environment that provides 12 months of on-the-job training that will prepare you for a successful sales career at Cisco. Gain hands-on education and experience with leading-edge technology, while receiving an attractive salary and accelerating your career aspirations.

The Cisco Difference

As the worldwide leader in networking, we are transforming how people connect, communicate, and collaborate. We are looking for Associate Sales Representatives, Associate Sales Specialists and Associate Sales Engineers who can help our customers transform their business and solve their most pressing business issues. Ideal candidates are self-motivated, achievement oriented, have strong interpersonal skills, enjoy building relationships with customers and partners, and are passionate about leading-edge technology.

Our Associates are from different countries, backgrounds, genders, ethnicities, and abilities. But what makes Cisco unique is the inclusive way in which we come together to collaborate, and find new solutions.

"

My year as a Sales Associate has surpassed all expectation. The dedication of the team in delivering an exceptional program of such unique value has given me the confidence and experience to advance my career immeasurably.

"

Do you want to be the Bridge from Hope to Possible?

THE PROGRAM

Our Associates learn by using case studies, sales simulations, real account work and a blend of instructor-led and self-paced training, all delivered in state-of-the art virtual classrooms using the latest Cisco technologies.

FIRST YOU WILL... expand sales and business acumen,
increase their technical knowledge, and develop executive presentation skills. Training will also include a deep dive into Cisco's products, solutions, architectures, and competitors.

NEXT YOU WILL... Associate Sales Representatives and
Specialists will move into a role within Global Virtual Sales and Associate Systems Engineers will move into an engineering role within our Global Virtual Engineering. Here they will get on-the-job experience interacting with customers and partners and will be mentored by Cisco's seasoned sales and engineering professionals. They will also participate in ongoing virtual learning and certification studies.

WHAT'S NEXT?

Upon successful completion of the program, Sales Reps and Specialists are promoted to Cisco Virtual Account Managers/Specialists and Engineers to Cisco Virtual Systems Engineer where they can continue to develop and grow in a rewarding career.

Cisco Sales Associates Program Benefits

- The opportunity to work in one of the most successful sales organizations in the world
- Highly-competitive salary and commission, accelerated career opportunities, and excellent benefits
- Opportunity to work in a uniquely-diverse and socially-responsible environment
- Ability to earn industry-leading certifications
- The chance to work in multi-million dollar territories with high earning potential
- Ability to earn industry-leading certifications

High-tech Learning Environment

- Digitally connected virtual classrooms
- Interactive white-boarding
- Gaming and videos
- Cisco TelePresence®, Cisco WebEx®, and iPad® technologies

Want to learn more?
- LinkedIn
- Twitter
- Facebook
- Podcast

Eligibility Requirements

1. Graduated from an accredited university prior to program start date with a minimum of a bachelors degree.
2. Fluent in English (written and verbal) and the official language of the country of application.
3. ENGINEERING: Pursuing a Bachelors or Masters degree in Computer Science, Computer Engineering, Data Science, Information Technology, MIS, Mathematics, Physics, or any other STEM related degree
4. SALES: Pursuing a Bachelors or Masters degree in Business, Management, Entrepreneurship, Sales, Marketing, Communications, Computer Science, Finance, or other similar discipline
5. Must be able to legally live and work in the country of hire without visa support or sponsorship (student visas or visas obtained on your own are not applicable for the program)
6. Must be willing to relocate to a training hub, within your country or region, for at least one year.
7. Must be willing to relocate to the country of hire, upon graduating from the program and based on business needs

FORTUNE 100 BEST

Ranked #6 on Fortune's 100 Best Companies to Work For

How to Apply

Depending upon location and business needs program cohorts commence
27July, 2020.

For more information go to:
cisco.com/go/universitycsap

Vacancies per country open at different times of year.

Questions?

Email: csap@external.cisco.com

CS/AP
CISCO SALES ASSOCIATES PROGRAM